

Dear Friends,

2015 has been a year of exciting changes and challenges for Episcopal Retirement Services (ERS)—beginning with our new name! To be more reflective of the full scope of mission-driven services, which we provide within all of our residential communities as well as throughout the broader community, this new parent organization has been created to oversee Episcopal Retirement Homes, Inc.; ERS Affordable Living, LLC; ERS Development, LLC; and the ERS Foundation. By 2030, the number of 65-year-olds will double. We are working diligently to position ourselves to best serve these individuals at a time of tremendous change in the healthcare environment.

Key highlights and plans for the future include:

- Doubling our size in the next 5–8 years;
- Investing \$24 million in the Marjorie P. Lee Master Plan renovation;
- Cofounding the Post-Acute Care Network, a group of 10 providers that use a single transitional care system to seamlessly provide consistent high-quality care;
- Expanding Affordable Living for lower-income seniors throughout the Tri-State to 25 communities, which we own, manage or have in development, with a plan to grow at a rate of three additional communities per year;
- Expanding our Deupree Meals On Wheels zones into Loveland, Montgomery, Symmes, Maineville and Blue Ash areas, projecting delivery of an additional 2,000 meals per month.

After 34 years with ERS, I am entering my final year as CEO of this great organization whose commitment to person-centered care remains paramount in all we do. We strive to extend this approach each and every day to our residents, their families and friends, the thousands of individuals participating in our outreach programs, and to the many volunteers, donors, partners and staff who join us in our commitment to improving the lives of seniors. This ministry report is a snapshot of the many ways that ERS has made an impact throughout our community as part of our collective commitment to fulfill our mission. Thank you for your interest, support and compassion for helping others.

Sincerely,



R. Douglas Spitler
President and CEO

ERS Ministry Reaches Across the Tri-State

Cincinnati's Episcopal Retirement Services works to improve the lives of older adults through quality senior living communities & community-based services.



Affordable Living by ERS

A Canterbury Court	F The Elberon	K Thomaston Meadows	P Knowlton Place
B Cambridge Heights	G Woodburn Pointe	L Green Hills Affordable Living	Q Wilmington Campus (4)
C St. Paul Village I & II	H Forest Square	M Trent Village	R Blanchester Campus (2)
D St. Pius Place	I Parkview Place	N Walnut Court	S Marlowe Court
E Shawnee Place	J Thomaston Woods	O Central Parkway Place	T Maple Knoll

14,185

Individuals impacted by community outreach programs

2,517

Individuals served as residents or through on-going support

2015 Overview and Financial Report

Balance Sheet

For the years ending December 31, 2015 and 2014

Assets	2015	2014
Current Assets	\$13,422,308	\$17,923,039
Marketable Investments	\$32,930,545	\$31,830,850
Fixed Assets	\$104,273,200	\$92,124,646
MPL Endowment	\$26,055,765	\$21,420,580
Intangible Assets	-	-
Other Assets	\$12,028,502	\$16,854,230
Total Assets	\$188,710,320	\$180,153,345

Liabilities	2015	2014
Current Liabilities	\$11,070,605	\$8,495,306
Unamortized Entrance Fees	\$18,734,039	\$18,052,600
Long-Term Debt	\$56,040,099	\$43,038,328
Other Liabilities	\$9,785,528	\$7,421,436
Total Liabilities	\$95,630,271	\$77,007,670

Net Assets	2015	2014
Permanently Restricted	\$23,716,040	\$23,881,481
Temporarily Restricted	\$770,124	\$601,473
Unrestricted	\$68,593,885	\$78,662,721
Total Net Assets	\$93,080,049	\$103,145,675

Total Liabilities & Net Assets	\$188,710,320	\$180,153,345
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Total Individuals Served /
Contacts Made

9,430

*Parish Health Ministry**

1,145

Affordable Living

57

Assisted Living

241

Independent Living

399

Nursing Care

36

Living Well Senior Solutions

350

Deupree Meals On Wheels

11,658

Total Individuals Served

*Contacts made through
health screenings, referrals
and other activities

Condensed Statement of Revenue and Expenses

For years ending December 31, 2014 and 2015

	2015	2014
Operating Revenue	\$36,398,621	\$33,090,458
Operating Expense	(\$40,662,481)	(\$36,942,427)
Net from Operations	(\$4,263,860)	(\$3,851,969)

	2015	2014
Non-Operating Revenue (Expense)	(\$4,940,979)	\$4,289,756
Total Net Income	(\$9,204,839)	\$437,787

2015 Contributions and Commitments

\$561,983

*Good Samaritan Mission
Annual gifts*

\$744,960

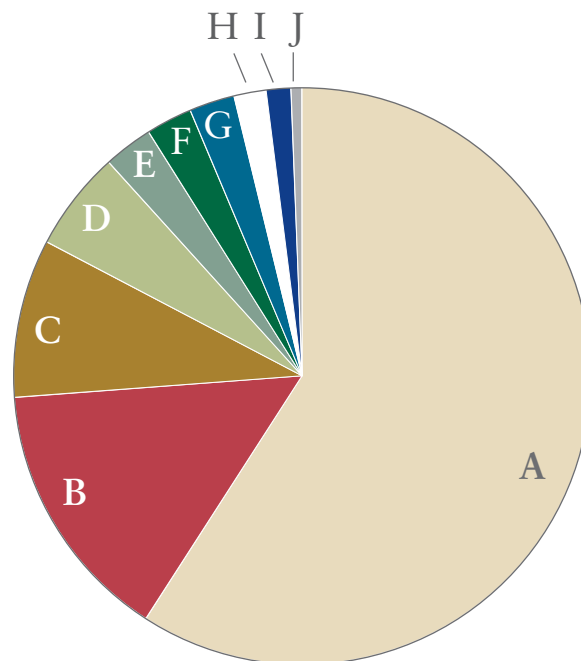
*Realized and Newly Committed
Planned Gifts*

2015 Ministry Costs

For the year ending December 31, 2015

Ministry Item	2015
A - Residential Financial Aid	\$1,000,000
B - Affordable Living	\$248,826
C - Parish Health Ministry	\$150,153
D - Spiritual Care	\$94,774
E - Meals On Wheels	\$46,728
F - The Staff Assistance Fund	\$44,006
G - Community Outreach	\$43,000
H - Volunteer Coordinators	\$30,497
I - SAIDO Tuition Assistance	\$23,360
J - Partners In Care Fund	\$10,367
Total Ministry Costs	\$1,691,711

2015 Ministry Costs



This condensed financial information was extracted from the 2016 Episcopal Retirement Services, Inc. financial statement, a copy of which is available in the president's office.

2015 Ministry Report

As a mission-centered, not-for-profit organization, ERS goes above and beyond to give and to serve. It is our privilege and responsibility to benefit communities that we serve. This report is an annual account of both statistical and anecdotal evidence that demonstrates how our mission has been carried out.



Specially trained staff work with residents as “supporters” for SAIDO memory support therapy program.

FINANCIAL ASSISTANCE

Helping needy residents, clients and staff

The mission and ministry of ERS actively support the elders in our care and the staff members who serve them. Direct financial support is offered to meet a wide range of financial needs.

ERS residents are *Living well into the future®*, which means that they enjoy healthier, safer, and more enjoyable and purposeful lives than they would otherwise. Statistically, our residents’ longevity exceeds the national average. For some, this means possibly depleting financial resources during their lifetime through no fault of their own. When moving into the Marjorie P. Lee or Deupree House, there is peace of mind of knowing that a resident will never be asked to leave due to an inability to pay thanks to our residential assistance fund.

Tuition assistance is also available for our residents who qualify for SAIDO Learning, a nonpharmaceutical intervention that has been proven to improve

or slow memory loss among adults with cognitive impairment.

PARTNERS IN CARE FUND

The fund is available to all ERS residents and clients and can be used to purchase items and services not covered by government programs or insurance. Items commonly purchased through this fund in 2015 included eyeglasses, hearing aids, dentures, medication, food and home goods.

65 Staff volunteered **2,500** hours through SAIDO, Extended Family and Meals On Wheels

100+ Leadership volunteers devoted **1,739** hours of service to ensure our long-term success

\$917,000 Calculated costs if volunteers were paid staff providing valued services

40,000 Total hours volunteered among ERS communities and outreach programs

\$43,000 Amount of ERS funding support of organizations also serving critical needs in our community

COMMUNITY EDUCATION AND OUTREACH

Living with Purpose, Hope and Healing



Featured speaker Dr. William Hablitzel with Doug Spitler, ERS CEO, and Jeanne Palcic, PHM Director

Attendees at the Annual Event 467

The 2015 Refresh Your Soul conference, *Living with Purpose, Hope and Healing*, was presented in February by Parish Health Ministry (PHM) with support from the title sponsor: the Episcopal Diocese of Southwest Ohio.



Mitch Albom

The annual event raised funds for PHM programs and featured Mitch Albom, best-selling author of *Tuesdays with Morrie*, the magical book chronicling his time spent with mentor and friend Morrie Schwartz, during Morrie's battle with ALS. At the same time, Mitch struggled to find meaning and purpose in his own life. In addition, Dr. William Hablitzel poignantly illustrated how all people, not just medical professionals, can bring healing into their lives and work. National speaker Brooke Billingsley shared what the power of hope can do to help others in the midst of a healing journey, a message she developed while facing her own battle with breast cancer. The 2016 conference will be held on March 4.

Bridging generations to eradicate ageism

The Council for Lifelong Engagement (CLLE) is mutually beneficial for seniors as well as students. CLLE is an award-winning program conceptualized and launched by ERS with the goal of eradicating ageism through meaningful intergenerational connections.

CLLE provides opportunities for older adults to share their vast knowledge, experiences and talents with young people. The 2015 presentation topics included Science and Engineering, the Stock Market, History of the 60s, the Great Depression, Photography, Watercolor Painting and Etiquette.

CLLE creates positive interactions between students and elders, highlighting the elders' knowledge and talents and furthering the education of young people.

Student Participants 450

Elder Participants..... 32

AFFORDABLE SENIOR LIVING BY ERS

3 New ERS communities planned per year for lower-income seniors.

725 Bus trips per year help residents stay connected to the broader community.

1,145 Individuals served as Affordable Living residents

To keep pace with growth, \$400 per resident is projected annually to support ministry services

Revitalizing plants and community

Every senior deserves a place to feel at home in their retirement years, no matter what their financial situation. We offer rent-subsidized affordable senior living communities that provide a variety of amenities, options and services not often found in communities for seniors with limited incomes.

When Wilmington campus resident Mr. Dwight M. arrived at this new home, he was "tired and worn out." He had moved back to Ohio from Florida where he'd lost his landscaping business in the recession and had other personal setbacks as a result.



Community Manager Dee Colyer, resident Mr. Dwight M. and Social Services Coordinator Robyn Allen

He was ready for his life to change, but he had no idea that as he was restored, he would improve his community and impact the lives of other residents.

It started as a simple suggestion that he get involved with the community greenhouse. It was in a state of disrepair, “a place plants went to die,” he joked. Mr. Dwight saw the potential and went to work giving the room a makeover. Without many resources, except what he could salvage from around the property, the place began to take shape.

A collection was taken up for a pump, and he was able to add a koi pond. Now, the once neglected area has been transformed into a vibrant sanctuary for peaceful respite. All are welcome with one rule—no gossiping in the greenhouse.

Easing transitions for new residents is a team effort of community managers, service coordinators, activities directors, and maintenance and housekeeping staff working together with existing residents to help newcomers feel welcome and involved. In time, it will become the place they call home. Some residents, like Mr. Dwight, are reserved when they first join the community. Mr. Dwight found his niche in the greenhouse, and now he is an important part of welcoming others into our community.

DEUPREE MEALS ON WHEELS

83,626 Meals delivered annually by **62** caring volunteers and staff

100% Department of Agriculture Audit Score

100% Council On Aging Audit Score

100% Board of Health Audit Score

Volunteers make it more than a just a meal

Through Deupree Meals On Wheels, ERS provides older adults throughout Cincinnati with warm, nutritious meals delivered four days a week to their homes. More than 350 meals are delivered per day by compassionate and caring members of our team along with dedicated volunteers. We provide the crucial contact for the elders to supplement family support.

Ms. Katie P. who has enjoyed Deupree Meals On Wheels for 10 years says, “Getting this meal helps me. I get that meal seven days a week, and I don’t know what I’d be eating without it.”

Katie also relies on the volunteers who visit every week. “I really don’t have anyone, and these volunteers are my family.” She adds, “I’m glad when these volunteers come; I’ve known Maria for 10 years, and

she's been with me through good and bad times. The meals and the friendships, that's what helps me stay on my own, and I want to live in my own place for as long as I can. My meal is cooked just for me. I know there is love in that meal."

Ms. Maddie L. is not able to cook, and she had lost a lot of weight. That's when she started getting Meals On Wheels. "I was weak and on chemotherapy, and those meals saved my life."

Like the care in our communities, our care for our Meals On Wheels clients is also person-centered. "Our program prides itself on catering to each individual's preferences and dietary needs. On a daily basis, we prepare personalized meals for many of our clients. A client may not be able to have a particular spice or can't eat leafy vegetables due to medication. They have a choice of receiving either hot or frozen meals, and our volunteers go above and beyond on each and every delivery to ensure the overall wellbeing of those we serve," says Sue Susskind, Deupree Meals On Wheels Coordinator.

PARISH HEALTH MINISTRY

"I love helping people live full and healthy lives."

—Rev. Rhonda Johnson, BSN, RN

675 Parish Health Ministry volunteers donated
17,646 hours in the community

77 Churches and other partners are being supported through PHM

Nurses gave **7,141** hours to promote health and wellness in their churches

Health of mind, body and spirit

Parish Health Ministry provides support to thousands of people in the community through their partnership with 77 churches and Affordable Living communities through the work of 675 volunteers. They care for families and individuals from Central and Southern Ohio and Northern Kentucky.

Parish Health Ministry (PHM) extends the ERS mission and ministry into the surrounding community. In 2015 there were many successful pro-

grams in churches and in our Affordable Living Communities.

At St. Paul Village in Madisonville, PHM volunteer René B. organized the 'Walk 50 Miles in 50 Days' program and had 26 residents sign up.

One of the residents, Ms. Eileen W., shared how thrilled she was to participate because it made a positive impact on her overall health and wellbeing. Ms. Eileen has diabetes and also needed a sleep aid at night.

"Three days after I started the walking program, I was able to sleep well with no help from pills. The more I walked, the better I slept, and believe me, it was a shock to me. Also, my blood pressure is lower, and I need less diabetic medication. I plan to walk my mile every day."

All of the residents enjoyed the program, and each one felt very motivated to continue walking after completing the 50 miles.

"I learned how to improve my health and my mental attitude," says one resident. "I am more healthy spiritually, and walking has made me more effective physically and has restored my energy and strength."

PHM Director, Jeanne Palcic, was excited to hear about these positive outcomes from St. Paul Village: "These results truly tell the story of Parish Health Ministry, where lives are being touched in such a meaningful way." ■



Parish Health Ministry volunteer Ms. René B. and the residents at St. Paul Village organized a 'Walk 50 Miles in 50 Days' program in their community, and 26 residents participated.

2015 Community Partnerships

To fulfill our mission of improving lives for elders, ERS partners in many ways with foundations, corporations, churches and other organizations. Below is a listing of those who supported ERS philanthropically in 2015. To request a complete donor list in print, please contact the ERS Foundation office at (513) 979-2308.

Foundation Partners

Louis & Louise Nippert Charitable Foundation
Ohio Capital Impact Corporation, The Key Bank Impact Fund
The Carol Ann and Ralph V. Haile, Jr./U.S. Bank Foundation
The H.B., E.W. and F.R. Luther Charitable Foundation, Fifth Third Bank and Narley L. Haley, Co-Trustees
Kellogg Company 25-Year Employees Fund, Inc.
Ruth J. & Robert A. Conway Foundation, Inc.

Organizational Partners

Gifts of \$10,000 and above

Christ Church Cathedral, Cincinnati
Episcopal Diocese of Southern Ohio
The Model Group, Inc.
Ohio Capital Corporation for Housing
PNC Bank
The Schueler Group
U.S. Bancorp Community Dev. Corp Tax Credit Investment

Gifts of \$5,000–\$9,999

Episcopal Church of the Redeemer, Cincinnati
Home Care by Black Stone
Lenox Wealth Management
Ridge Stone Builders & Developers
Frost Brown Todd, LLC
Gallagher SKS
Locey, Cecil & Associates
Medpace
Right at Home of Greater Cincinnati
Riverhills Neuroscience

Gifts of \$1,000–\$2,499

Bahl & Gaynor Investment Counsel
Baker & Hostetler, LLP
Bob Maynard Contractor
Cassady Schiller CPAs & Advisors
Cincinnati Enquirer
Collier Nursing Services, Inc.
Commercial Construction & Maintenance
DeBra-Kuempel
Dinsmore & Shohl

Graydon Head & Ritchey, LLP
HealthPRO Rehabilitation
Home Care Assistance of Southern Ohio, LLC
Johnson Investment Counsel
Kathman Electric Co., Inc.
Messer Construction
Millennium Business Systems
NextStep Networking, Inc.
Pinnacle Financial Advisors, LLC
PMD Advisory Services, LLC
Premiere Vending, Inc.
Red Mortgage Capital, LLC
SFCS, Inc.
Skyline Chili, Inc.
St. Andrew's Episcopal Church, Evanston
St. George's Episcopal Church, Dayton
St. Mark Episcopal Church, Dayton
St. Paul's Episcopal Church, Oakwood
St. Thomas Episcopal Church, Terrace Park
U.S. Bank
Venue Lifestyle & Event Guide, Inc.
Ziegler Senior Living Finance

Living Legacy Society

ERS recognizes those who have made legacy gifts to our organization, an ERS program or community.

Anonymous (3)	Mr. Charles B. Hedrick	Ken and Pam Paley
Mrs. Carol Benton	Barbara and Theodore High	Joan Trittipio Perkins
Mrs. Ellen A. Berghamer	Mrs. Phyllis S. Hopple	Mrs. Betty W. Pippert
Mr. and Mrs. Jon B. Boss	Kathleen N. Ison-Lind	Mr. Jack Plattner
Eleanor A. Botts	Kathy and Tom Kahle	Sue and Tom Pontius
Ann J. and Alvin W. Bunis	Harry Kangis and Julia Hawgood	The Rev. and Mrs. William E. Rathman
Jill and Ken Burkman	Susan Kellogg	Sylvia Wicker Reid
Anna K. and George G. Carey IV	Mr. Jack M. Kirby	Mr. and Mrs. Paul J. Scheper
Mr. and Mrs. Donald Y. Carpenter	Lana and K. Jay Kittenbrink	Michael T. Schueler
Chet Cavaliere	Jane Kuntz	Elizabeth C.B. and Paul G. Sittenfeld
Mr. and Mrs. A. Burton Closson Jr.	Robert H. La Shelle	The Reverends Bruce Smith and Susan Warrenner Smith
Diana L. Collins	Mr. and Mrs. Jeffrey S. Lamb	Doug and Kathy Spitler
Diane M. Decker	Miss Pat Landen	Barbara Sporck-Stegmaier
Katherine Duval	Keith and Sue Lawrence	Mr. John F. Stevenson
Miss Irene E. Ehrmann	Susan C. Lehman	Mrs. Delle Ernst Taylor
David and Mary Evans	Mr. and Mrs. Robert G. Linkins	Dr. and Mrs. Thomas U. Todd
Jack and Helen Fix	Mary Beth and David Lowry	Pat and Bill Victor
Mary Beth and Jim Foxworthy	Phil and Joan Maechling	Mrs. Helene Warrenner
Robert and Marion Funk	Trish and Jack Martindell	Mrs. Mary E. West
James M. Garvey, M.D.	Mrs. George H. McClure	Jack and Elizabeth Williams
Dr. Elizabeth Goessel-Rule	Tom and Nancy McOwen	Anne and Samuel Wilson
Maureen Gregory and Adam Duke	Mr. Dan Meyer	
Mrs. Elizabeth T. Hatcher	Cece and Tom Mooney	
Robert and Judith Heaton	Philip G. Osborn	

Members of the ERS Living Legacy Society have chosen to support the values and principles of the Episcopal Retirement Services with a gift in their estate plans. This support will provide for the needs of older adults in a dignified and compassionate way far into the future. Please, consider becoming a member of this caring group by contacting Diana Collins at (513) 979-2307 or by e-mail at dcollins@erbinc.com.